



PraxisCare

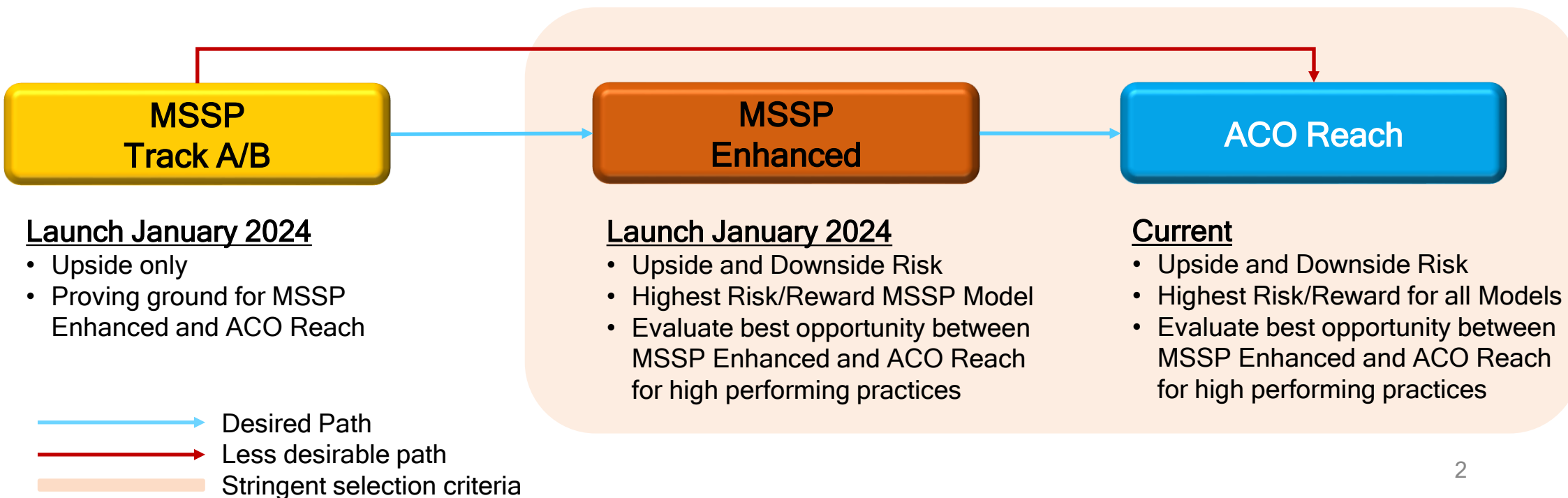
2025 Growth Initiatives



PraxisCare Diversification Strategy

1. Concentric Diversification

Expand our CMS/CMMI value-based care participation to include participation in the Medicare Shared Savings Program (“MSSP”) Basic and Enhanced Track. Enabling sustainable growth while eliminating and/or minimizing downside risk. Establishing a no or low risk product offering that serves as a proving ground for practice participation in higher risk models; and

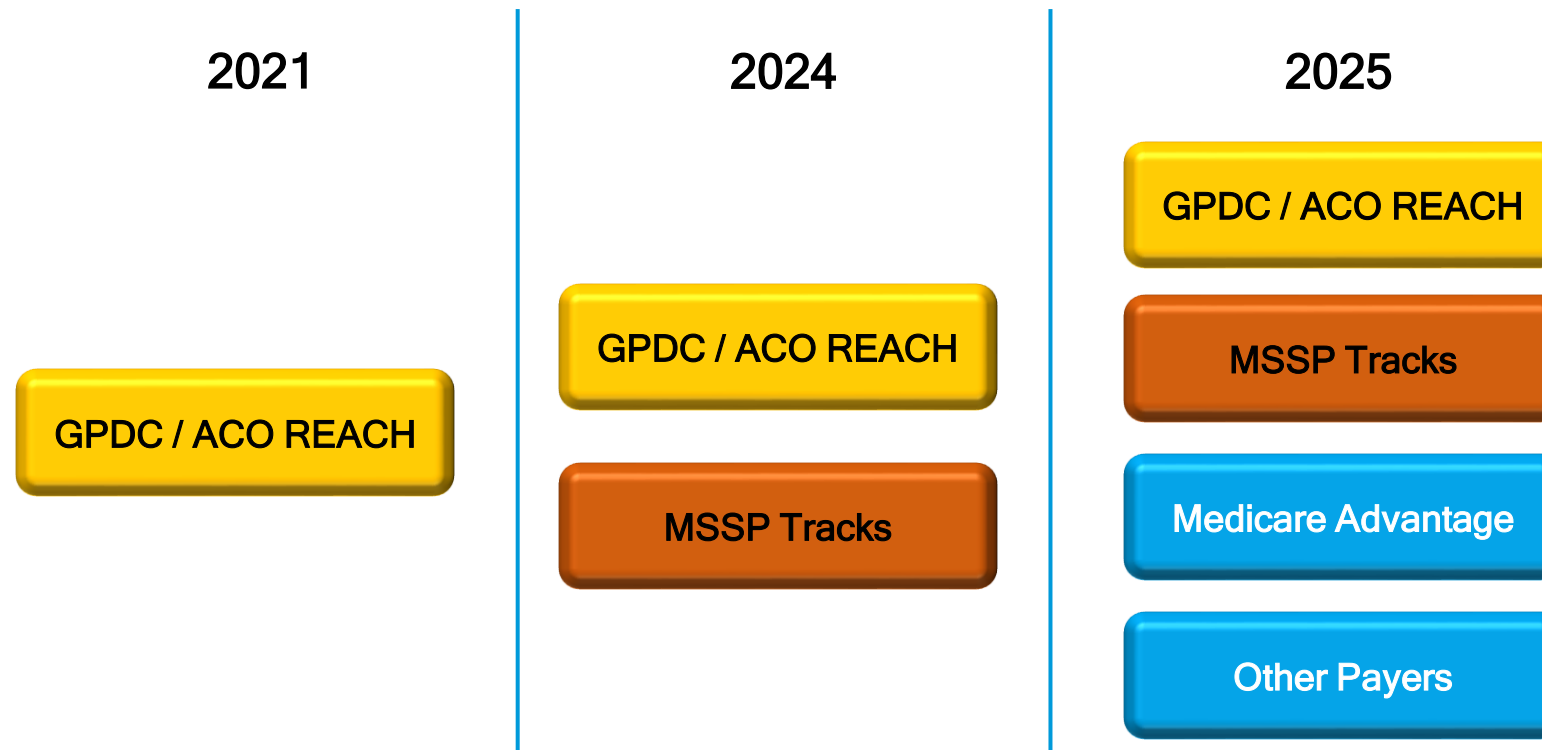




PraxisCare Diversification Strategy

2. Horizontal Diversification

Expand our product offering to existing Partner Practices by offering a VBC solution for their Medicare Advantage, commercial and other payers . Maximizing profitability while solidifying practice performance and reducing operating and growth costs.





Medicare Advantage Practice Impact



What are your pain points with your Medicare Advantage payors?

What would a payor contract change do for you in your practice?

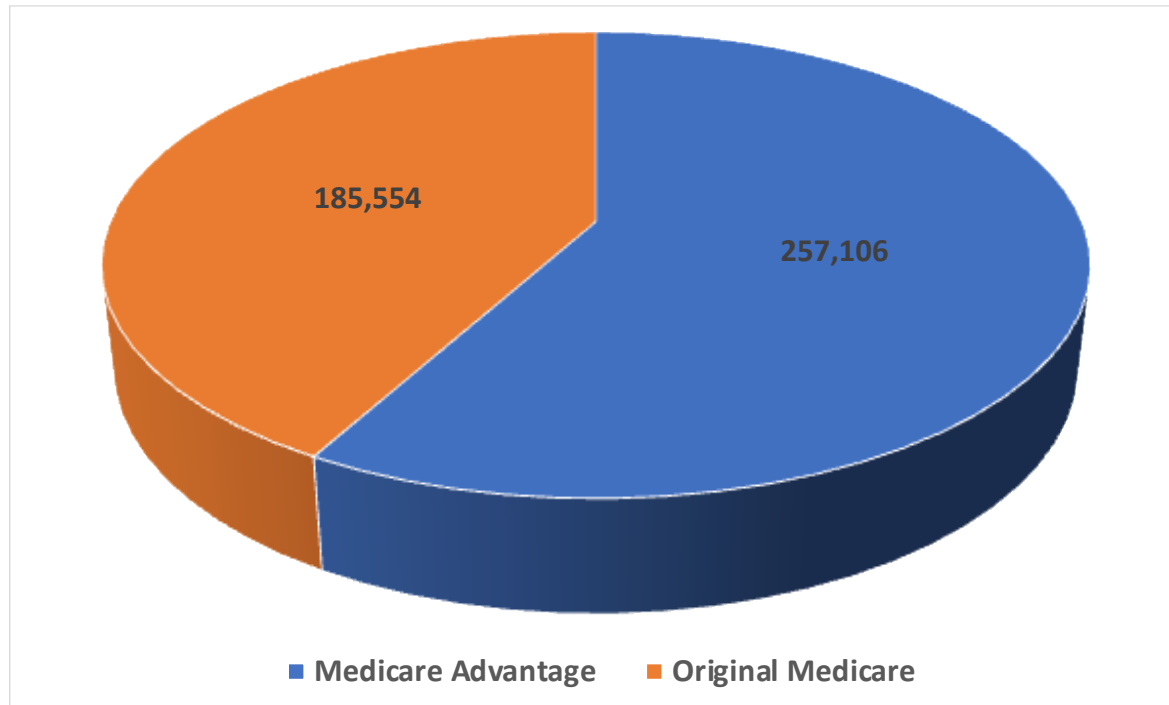
What do you perceive is the greatest benefit of contracting with MA plans as a group?

What do you believe will be the greatest challenge to contract with MA plans as a group?



Medicare Advantage - September 2023

Top 6 Oregon PraxisCare Counties



- 58% Medicare Advantage
- 42% Original Medicare

- Approximately 33% of Original Medicare beneficiaries are seeing a PraxisCare affiliated Primary Care Provider

- Estimate that over 80,000 (33%) Medicare Advantage beneficiaries are seeing a PraxisCare affiliated Primary Care Provider

- Proof of life



Medicare Advantage Opportunity

Goal	Practice Groups	Payor
Improved Financial Outcomes	<ul style="list-style-type: none">• Improved Payor Contracts• Gaining greater control of payment aspects• Pay for performance -vs- Pay for volume• Consistent cash flow throughout the year• Enhanced provider payment	<ul style="list-style-type: none">• Reducing Medical Cost Ratio (MCR)• Improving quality metrics and STARS ratings
Reduced Administrative Burden	<ul style="list-style-type: none">• Standardize reporting for all payors• Streamlining authorization process	<ul style="list-style-type: none">• Reducing contracting and contract management administration• Streamlining data reporting and collection process
Enhanced Patient Outcomes	<ul style="list-style-type: none">• Investment in care management and clinical programs• Improved access to and presentation of patient data• Devote more time to patient care, focusing on their total well being• Improved performance analytics	<ul style="list-style-type: none">• Patients in value-based MA models:<ul style="list-style-type: none">○ are 18% less likely to be admitted;○ have a 9% lower 30-day readmission rate;○ have a 6% lower rate of inpatient acute admission through the ED;○ have 6% lower rates of return to the ED within 30 days;○ have 14% lower odds of avoidable ED visits;



MA - Value-Based Care Contracting





Medicare Advantage Next Steps

- Solicit each practices interest in evaluating participation in the PraxisCare MA ACO
- Collect MA data (# of patients by payor) from each practice
- Collect high-level MA contract term sheets from each practice
- Create an MA contracting advisory board
- Prioritize MA contract discussions
- Initiate MA contract discussions with Payors
- Report back to Practice Groups